

Buying a Car

Module 01

- 1 What is the real out-the-door price of the car you are considering — not the monthly payment?

- 2 What interest rate were you pre-approved for at your own bank or credit union?

- 3 List the dealer add-ons you will decline before you walk in.

- 4 New, used (3–4 years old), or lease — and the honest financial reason for your choice?
